

SHIKSHA SANKALP
(A California Non-Profit Public Benefit Corporation)

Policy on Third Party Alliances

ARTICLE I
Purpose

The purpose of this document is to outline the policy on alliances between Shiksha Sankalp and third party organizations/individuals and the process for forming such alliances.

Article II
Types of Alliances

An alliance with a third party organization or an individual will be defined as one of the following:

1. **Institutional Partner:** An Institutional Partner is an organization (whether for-profit or non-profit) that supports the purposes of Shiksha Sankalp (as defined in the Shiksha Sankalp Bylaws) and leverages its own institutional capabilities in furtherance of Shiksha Sankalp's purposes, while Shiksha Sankalp enables the said organization to further its corporate philanthropic goals through Shiksha Sankalp's projects and programs. Shiksha Sankalp would enter into Institutional Partnerships particularly for areas where necessary professional capabilities available in-house are inadequate, and such alliances significantly enhance its professional capabilities. An Institutional Partner may be compensated for part of the services rendered. Shiksha Sankalp may also choose to invite a representative from the Institutional Partner on its Board of Directors or as an Associate Member.
2. **Corporate Sponsor:** A Corporate Sponsor is an organization (whether for-profit or non-profit) that provides funding to Shiksha Sankalp as a donor in furtherance of Shiksha Sankalp's purposes (as defined in the Shiksha Sankalp Bylaws). Such funding may be provided through the Corporate Sponsor's own philanthropic programs and/or through aggregation of donations from the Corporate Sponsor's employees. Shiksha Sankalp may also choose to invite a representative from the Corporate Sponsor on its Board of Directors or as an Associate Member.
3. **Project Implementation Partner (Grantee Organization):** A Project Implementation Partner is a non-profit organization in a developing country that has applied for and has been selected to receive grants from Shiksha Sankalp as per Shiksha Sankalp's Grant Rules.
4. **Vendor:** A vendor is an individual or a corporate that is hired by Shiksha Sankalp and paid fees/charges for specific products or services rendered in furtherance of the activities of Shiksha Sankalp.

5. **Advisor:** Shiksha Sankalp shall have a panel of advisors, comprising of reputed experts in domains relevant to the purposes of Shiksha Sankalp, who shall advise the Shiksha Sankalp Board of Directors and Executive Committee on matters pertaining to the advisors' respective domains of expertise.
6. **Independent Observer:** An Independent Observer is an individual of high repute and good social standing who is invited by Shiksha Sankalp to observe its activities, processes, systems, accounts and strategy, and provides external validation and independent feedback on the same.
7. **Lead Contributor:** A Lead Contributor is an individual who is not a member, director, officer or an employee of Shiksha Sankalp but supports the purposes of Shiksha Sankalp and takes-up "*significant responsibility*" in any dimension of Shiksha Sankalp's work. Lead Contributors do not derive any remuneration for the services rendered, though expenses incurred in course of fulfilling the responsibilities may be reimbursed.
8. **Individual Donor:** An Individual Donor is a person who supports the activities of Shiksha Sankalp by making financial contributions to fund outlays to Shiksha Sankalp's beneficiaries and/or its internal operating expenses.
9. **Employee:** An Employee is an individual hired by Shiksha Sankalp and paid remuneration for the services rendered.
10. **Volunteer:** A Volunteer is an individual engaged by Shiksha Sankalp for implementing "*routine*" tasks in furtherance of Shiksha Sankalp's purposes, and is not paid any remuneration for the services rendered, though expenses incurred in course of said activities may be reimbursed.

ARTICLE III

Duration

Shiksha Sankalp shall enter an alliance for a fixed period of time, and at the end of such period, the alliance shall stand terminated unless it is specifically extended.

ARTICLE IV

Delegation of Authority for Alliances

Further to the adoption of this policy document by the Board of Directors of Shiksha Sankalp, the authority for entering into alliances has been delegated as follows:

1. **Board of Directors** for alliances with Institutional Partners and Project Implementation Partners. The Board shall empower the Chairman to sign the documents on its behalf for each such alliance.
2. **Executive Committee** for alliances with Associate Members, Independent Observers, Advisors, Vendors and Corporate Sponsors. The Executive Committee shall empower the President to sign the documents on its behalf for each such alliance.
3. **President** for alliances with Individual Donors, Employees and Volunteers.